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OUR OUTSOURCING SERVICES

Custom Development & IT Services

ATC uses its distilled experience and team of experts to offer the following IT and custom development outsourcing services:

CUSTOM SOFTWARE DEVELOPMENT SERVICES

Web development, which includes any type of custom web development for front-end, web applications and web services based on our in-depth knowledge of web technologies

UI/UX design services that includes a user-centered design approach dedicated to provide you the best possible experience when using websites, software and all kinds of services.

Mobile applications that consists of native and web-based application software development services for mobile devices

Enterprise Process Automation for your line of business or service that include the automation of your back office processes, the streamline of your front-end processes and your data into your back office, the development of dashboard and custom reporting

Workflow Management that includes the custom system and application development for the automation of the flow of documents and procedures and the execution of tasks throughout your organization.

Data Insights & Business Intelligence – we develop your custom services for querying and performing complex analyses of the data stored in your systems complemented by social media analysis.

IMPLEMENTATION SERVICES

Our implementation services team will make sure that your software solution is configured and implemented to meet your requirements. From planning to deployment phase, all tasks and deliverables along with required sign-offs are well-defined and documented ensuring that your project will be delivered on time and on budget.

QUALITY ASSURANCE AND TESTING SERVICES

We offer Quality Assurance and testing services that include:

- **Functional testing** – our team validates and verifies if the software meets all requirements and works as expected.
- **Performance testing** – our team tests software performance to ensure its reliable work on each stage of the development lifecycle
- **Mobile testing** - tests your software on the existing mobile handsets or prototypes. We have strong experience in testing iOS, Android, Windows Phone applications of various domains.

INTEGRATION SERVICES

We provide system and application integration services for Cloud and On Premise solutions and third-party systems that you wish to connect with your system.

MIGRATION SERVICES

Our team of experts will provide data and content migration services for your systems. We also migrate physical and virtual- based databases to Cloud as well as deployment and syncs workloads and perform testing and verification.

CONSULTING

We use our extensive experience to provide you with objective advice and recommendations in areas like project scoping and planning, business process and system design. We also offer training and knowledge transfer workshops for all technologies and platforms that we develop.

CUSTOM E-LEARNING CONTENT DEVELOPMENT SERVICES

We provide custom e-learning content development services that include subject-matter experts, instructional design, content development, content testing and support as well as content updates.



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ESTABLISHED TEAM OF FULL-TIME PROFESSIONALS

We provide individual experts on demand as well as dedicated development teams to help your in-house team or cover specific technical needs and expertise.

We invest in our experts through training on latest technology, platform and methodological tools in order to make sure that they will cover any aspect of your requirements. With full-time experts employed by us and a big network of external partners we have created a vast resource pool with business and technical knowledge to meet your project and ad hoc outsourcing needs.

FOR IT OUTSOURCING SERVICES:

Project managers that help you maximize your investment while staying on budget under tight deadlines

IT Business Analysts who will gather requirements from stakeholders, analyze the requirements, document them in business requirements documents and create functional specifications.

System Designers/Architects, who will determine your solution architecture and will define its components, interactions and interfaces and specify the technologies and resources to be used in the design.

Infrastructure Designers/Architects who are responsible for generating the highest level of your hardware requirements and ensuring that a robust hardware architecture is developed.

Database Architects who are responsible to translate logical design into one or more physical Databases and address issues of Data Migration.

Software engineers who are responsible for developing Web back-end and frontend and desktop (Windows, Mac and Linux) systems and applications:

- **Team leaders** who handle the entire software development life cycle, end to end, lead a team of software engineers and can self-manage projects.
- **Senior software engineers** who analyze, design and develop systems and applications as well as coordinating software engineers and working closely with team leaders.
- **Software engineers** who design, develop and install high-quality and innovative software.
- **Junior software engineers** who develop software source code and research new technologies

Mobile Application Developers, who create native iOS, Android and Windows Phone and web-based applications as stand-alone or as part of a solution.

BI developers who are BI experts with all-round data analysis competences: data warehousing, reporting, visualization and predictive analytics.

Software QA and testing specialists - QA engineers with proven testing techniques and tools and to perform various types of testing including functional, performance and mobile testing.

System and Network Administrators who are certified for providing software maintenance and support and infrastructure services, like network and server management.

UI/UX designers who lead all user experience aspects and are responsible for the architecture of information and design of user-friendly interfaces, navigation systems, sitemaps, wireframes and perform usability testing for Web backend, frontend and desktop (Windows, Mac and Linux) development.

Creative Directors who coordinate and lead our web design team and are responsible for identity design and branding aspects and design the creative concepts.

Web Designers who create and code your web pages, using both non-technical and technical skills to produce the website that will fit your requirements.

FOR E-LEARNING OUTSOURCING SERVICES:

Instructional designers who are responsible for the instructional strategy and design of the e-Learning courses.

E-Learning Content & Multimedia Designers/ Developers who assemble course elements, develop multimedia and interactive components and create the courseware

LMS and Virtual Classroom experts that will assist you to set up, launch your e-Learning system, your custom courses libraries and will support throughout your project.

TECHNOLOGY & PLATFORMS

Our Outsourcing services are based on technologies and platforms for backend, desktop, mobile, web services and database:

- **Web technologies:** HTML5, CSS, JavaScript, php, asp.net, JSF, JSP, Servlet, Bootstrap, Angular, Node.js
- **Platforms:** MS SharePoint, Drupal, Joomla, WordPress, Liferay, Dot Net Nuke, Moodle, Big Blue Button, Dspace, ILIAS, aTutor
- **Mobile & Tablet:** iOS, Android, Windows Phone and J2ME
- **Programming languages:** .Net, C#, Java, Swift, Objective C, C & C++, Python
- **Database Systems:** Oracle, Microsoft SQL, MySQL\Maria DB, PostgreSQL, NoSQL, Mongo
- **Application Servers:** Oracle - IBM WebSphere - GlassFish - Tomcat - JBoss - .Net Framework

OUR METHODOLOGY

We follow agile software development and project management framework with broad applicability for managing and controlling iterative and incremental projects of all types. We use Agile because it help us develop and release custom software in rapid cycles. Each incremental release builds on previous functionality and it is thoroughly tested to ensure software quality is maintained.



OUTSOURCING SERVICES PRICING MODELS

We will work closely with you to decide the most beneficial pricing model between Time-and-Materials pricing contract or a Fixed Price contract based on your planned budget and timeline of your project.

OUR CLIENT'S SUCCESS STORIES

OPEN BET CASE STUDY **what we did for the client**

- Diversify Engineering Services provision towards lower-cost
- country with reduced talent attrition rates and overheads.
- A staged approach, providing development, customer support, maintenance and new product design.
- OpenBet™ acquired the team.
- Development cost reduced by 50%
- Doubling of Margin for Customer support
- Annualized attrition rate 2,5%

ATMEL CASE STUDY **what we did for the client**

- Under took the implementation of a core business system for tracking semi-conductor design from sales to production
- Based on specifications from Atmel ATC provided the technological solution and implementation
- Was involved in the end-user feedback sessions providing new requirements and specifications
- Provided long term support for the solution (10 years)

EVEREST CASE STUDY **what we did for the client**

- Introduced and deployed state of the art software platform and tools to the Group
- Introduced internet technologies, streamlining daily workflows and operational cost
- Establish easy access to all Group companies data
- Integration of all companies, divisions, departments, and activities within the Group

ABOUT US

In 1987, ATC was founded as an IT solutions and services company. We invested in R&D and developed sophisticated products, services and consulting set out to help companies improve their business and processes in Media, Banking, Government, Education, Manufacturing, Oil and Gas, Retail and many more. We have also been involved in European research projects developing innovative software then incorporated with our products. Within years, ATC created products and solutions that powered companies and public organisations in Greece, the EU, the UK, Eastern Europe and North Africa. Since 2012, ATC started its outsourcing business activities by operating the OpenBet BPO division, which was then sold to OPENBET (UK). Today ATC's outsourcing activities range from custom software development services to consulting and training.

WHY ATC

- Extensive expertise in global, resource-critical markets
- EU based
- Top 10 EU SMEs for R&D
- Strong Financial Rating - access to Business Insurance & Financing
- Globally competitive talent pool
- Flexible & Agile; strong emphasis on Client Strategy
- Choice of Business, Process or Project Outsourcing
- Prevent cost run over
- Boost ROI